

BREAKDOWN OF PARTICIPANTS



80%
ITALY



20%
ABROAD

SERVICERS

18%

ORIGINATORS

15%

7th
Edition

27%

LEGAL &
ADVISORS

40%

INVESTORS

AWARENESS

23

SPEAKERS

1000

REGISTRATIONS

04

PANELS

55

NETWORKING WORKSHOPS

07

MONTHS OF PREPARATION

FOCUS ON BANKS' NPLs

127

Billion €

BANK GROSS BAD LOANS
AT JULY 2018

53%

OF SECURED GROSS NPLs
ON BANKS' BALANCE SHEETS
(31% IN 2010)

NPL TRANSACTIONS AND PIPELINE

83

Billion €

NPL TRANSACTIONS
EXPECTED IN FY 2018
(+17% VS 2017)

2018 FYR VS 2017 FYR

+900 bps

+200 bps

PRICE INCREASE
OF MIXED AND SECURED
PORTFOLIOS RESPECTIVELY

TOTAL GROSS BAD LOANS IN ITALY

Billion €



**ITALY HAS 252 BN€ OF GROSS NPLS TO MANAGE.
127 BN€ IS THE AMOUNT ON BANKS' BALANCE SHEETS (AT JULY 2018).**

FOCUS ON ITALY

252

Billion €

TOTAL GROSS BAD LOANS
AT JULY 2018

2015 - 2018

191

Billion €

OF THE NPL TRANSACTIONS
IS MANAGED BY

6 SERVICERS

CONSOLIDATION OF THE SERVICING MARKET

