

WORKSHOPS - PALAZZO DEL CINEMA

	ROOM 1	ROOM 2	ROOM 3	ROOM 4	ROOM 5	ROOM 6	ROOM 7	ROOM 8
<p>2:30 PM - 3:30 PM</p>	<p>CARMINE EVANGELISTA CEO AZ Holding - NPL's secondary market: real opportunity or only another hype?</p>	<p>GIUSEPPINA MARTELLI Credit Analyst, Structured Finance ROBERTO PACIOTTI Head of ABS RMBS & Corp Securitization EMEA, Analytical Manager Standard & Poor's - A European comparison on the NPA market: investor, regulator and rating agency perspectives.</p>	<p>CARMELO CARBOTTI Head of Marketing and Prospecting Banca IFIS - What signs emerge from the first indications of bad loan recovery?</p>	<p>ANTONIO CAMPAGNOLI President FIABCI FILIPPO CONTADINI CEO FBS RE, Gruppo Banca IFIS - Secured NPL/UTP: the real estate expertise and the AIFM, new frontiers.</p>	<p>MASSIMO MACCIOCCHI Head of BU Leasing Banca IFIS - Leasing UTP and NPL: an attractive business opportunity.</p>	<p>UGO MARIA CHIRICO Founder Partner CdB Law Firm - Civil justice and NPL: the revolution of the telematic civil trial.</p>	<p>ALBERTO GNES Founder Appian Investments - Secured UTP-NPL value enhancement with new art. 7.1.4 REOC - recent experience.</p>	<p>ANTONELLA NEGRI CLEMENTI CEO Global Strategy PAOLO RINALDI Senior Partner Studio Rinaldi - Industry focus for SMEs: a comprehensive governance approach in managing NPEs.</p>
<p>3:45 PM - 4:45 PM</p>	<p>MIRKO BRIOZZO Deputy General Manager & Chief Business Officer Credito Fondiario - The fintech approach to credit management: Credito Fondiario's N3A.</p>	<p>MARCO PANATTONI Financial Analyst PMS - Minimize losses selling NPE.</p>	<p>CORRADO ANGELELLI Partner Greenberg Traurig Santa Maria - Senior financing solutions for NPLs, UTP and Reocos.</p>	<p>MICHELE CITARELLA Partner PAOLO CARRIÈRE Lawyer CBA Law Firm - Real estate securitizations: a new operational model in the real estate industry?</p>	<p>RICCARDO SIGAUDDO Head of Transactions IFIS NPL, Gruppo Banca IFIS - Italian NPE market: the buying side, challenges and opportunities.</p>	<p>MARIO DE BELLIS Lawyer CdB Law Firm - NPL ex parte creditoris: obtaining the executive title, times and problems.</p>	<p>FABIO PAONE Head of Mortgage & Credit, Italy AmTrust International Mortgage and Credit - NPL Management: Insurance Industry solutions to support the Banking system.</p>	<p>ANTONIO LABATE Managing Director Labate Law Firm - Digital debt collection from paper to bots.</p>
<p>5:00 PM - 6:00 PM</p>	<p>PIERO CIVITA Commercial Director Euro Service Group - Deep learning techniques for more reliable due diligence and high-performance collection campaigns.</p>	<p>BRUNO DE GASPERIS President Genius Analytics - Data remediation is a lot of work but big data can make it simpler.</p>	<p>SILVIA LODI Head of Legal Collections MICHELA MARIANI Legal Affairs Coordinator IFIS NPL, Gruppo Banca IFIS - Negotiating the acquisition of NPL portfolios: the essential yet delicate balance of the representations and warranties.</p>	<p>WERTHER CIALDAI Business Development & Channel Manager Rulex Inc - Explore the new AI that can tell you who and why: how to use this approach in the NPL management environment.</p>	<p>MASSIMO FAMULARO Head of Italian NPLs Distressed Technologies - How can AI and Machine Learning disrupt credit management industry? Will debt purchasing be affected?</p>	<p>ANTONIO DE SIMONE Lawyer WALTER GIACOMO CATURANO Lawyer De Simone Law Firm - "Web-influence" and developments in case law - Banking and Credit Law Observatory - recent decisions on mortgage loans.</p>	<p>MARCO SION RACCAH General Manager AREC - Real estate UTP underwriting and management: lessons learned after 4 years of experience on large portfolios.</p>	<p>GIULIO LICENZA Co-Founder & CBDO Reviva STEFANO SCOPIGLI CEO Yard Cam - Improve secured NPL management and recovery driven by big data and information.</p>

WORKSHOPS - HOTEL EXCELSIOR

	TORCELLO ROOM	BURANO ROOM	TROPICANA ROOM 1	TROPICANA ROOM 2	VESPUCCI ROOM	MARCO POLO ROOM	SUITE 126 1 ST FLOOR	SUITE 131 1 ST FLOOR	SUITE 226 2 ND FLOOR	SUITE 231 2 ND FLOOR	SUITE 326 3 RD FLOOR	SUITE 331 3 RD FLOOR
2:30 PM - 3:30 PM	<p>CORRADO ANGELELLI Partner Greenberg Traurig Santa Maria</p> <p>- Senior financing solutions for NPLs, UTP and Reocos.</p>	<p>MICHELE CITARELLA Partner PAOLO CARRIÈRE Lawyer CBA Law Firm</p> <p>- Real estate securitizations: a new operational model in the real estate industry?</p>	<p>RICCARDO SIGAUDO Head of Transactions IFIS NPL, Gruppo Banca IFIS</p> <p>- Italian NPE market: the buying side, challenges and opportunities.</p>	<p>MASSIMO FAMULARO Head of Italian NPLs Distressed Technologies</p> <p>- How can AI and Machine Learning disrupt the credit management industry? Will debt purchasing be affected?</p>	<p>EMANUELE GRASSI CEO GMA</p> <p>- Reoco and "DL Crescita": how Banks and SPVs can make the most of this opportunity (and how not to use it).</p>	<p>PIERO CIVITA Commercial Director Euro Service Group</p> <p>- Deep learning techniques for more reliable due diligence and high-performance collection campaigns.</p>	<p>DANTE CAMPIVERDI Lawyer Greenberg Traurig Santa Maria</p> <p>- Efficiency of foreclosure proceedings: direct award and Reocos.</p>	<p>FABIO PAONE Head of Mortgage & Credit, Italy AmTrust International Mortgage and Credit</p> <p>- NPL Management: insurance industry solutions to support the Banking system.</p>	<p>ANTONIO DE SIMONE Lawyer WALTER GIACOMO CATURANO Lawyer De Simone Law Firm</p> <p>- "Web-influence" and developments in case law - Banking and Credit Law Observatory - recent decisions on mortgage loans.</p>	<p>GIULIO LICENZA Co-Founder & CBDO Reviva STEFANO SCOPIGLI CEO Yard Cam</p> <p>- Best practices to recover real estate NPL, residential and non-residential assets.</p>	<p>MARCO PANATTONI Financial Analyst PMS</p> <p>- Minimize losses selling NPE.</p>	<p>ANDREA CALZAVACCA Associate Director Head of Loan Advisory Italy CBRE</p> <p>- Loan restructuring and real estate: converging markets and new opportunities.</p>
3:45 PM - 4:45 PM	<p>CARMINE ONCIA Partner FEDERICO FRANCESCO FISCHER Partner GTA Lex</p> <p>- Real estate securitisation: a new instrument to sell and finance repossessed assets within NPL deals?</p>	<p>ELENA RUO Managing Director FBS, Gruppo Banca IFIS</p> <p>- Have what it takes to run an Italian NPE servicer.</p>	<p>BRUNO DE GASPERIS President Genius Analytics</p> <p>- LGD calculation for Italian real estate NPL portfolios: reliable data, reliable algorithms?</p>	<p>SILVIA LODI Head of Legal Collections MICHELA MARIANI Legal Affairs Coordinator IFIS NPL, Gruppo Banca IFIS</p> <p>- Negotiating the acquisition of NPL portfolios: the essential yet delicate balance of the representations and warranties.</p>	<p>MARCO ANGHENEN Head of Business Development European DataWarehouse</p> <p>- Status of the European Commission action plan for Non-Performing Loans.</p>	<p>WERTHER CIALDAI Business Development & Channel Manager Rulex Inc</p> <p>- Explore the new AI that can tell you who and why: how to use this approach in the NPL management environment.</p>	<p>LEO CIVELLI Chairman REAG Europe DIEGO BORTOT Managing Director Debt Advisory Services dept. Duff & Phelps REAG</p> <p>- Focus on real estate UTP exit strategies.</p>	<p>MARCO SION RACCAH General Manager AREC</p> <p>- Real estate UTP underwriting and management: lessons learned after 4 years of experience on large portfolios.</p>	<p>SEBASTIANO DE FAVERI Managing Partner De Faveri & Partners</p> <p>- The complicated enhancement of NPL collateral assets in secondary cities.</p>	<p>PAOLO ZAGO General Director Hera Holding RE</p> <p>- Secured NPE development: an integrated and tailor-made approach to add value.</p>	<p>ALBERTO GNES Founder Appian Investments</p> <p>- Secured UTP-NPL value enhancement with new art. 7.1.4 REOCO - recent experience.</p>	<p>GIULIO LICENZA Co-Founder & CBDO Reviva STEFANO SCOPIGLI CEO Yard Cam</p> <p>- Improve secured NPL management and recovery driven by big data and information.</p>
5:00 PM - 6:00 PM	<p>CARMELO CARBOTTI Head of Marketing and Prospecting Banca IFIS</p> <p>- Default rate and danger rate: what do they tell us about the deterioration of bank customer loans?</p>	<p>MASSIMO MACCIOCCHI Head of BU Leasing Banca IFIS</p> <p>- Leasing UTP and NPL: an attractive business opportunity.</p>	<p>CARMINE EVANGELISTA CEO AZ Holding</p> <p>- NPL's secondary market: real opportunity or only another hype?</p>	<p>ANTONIO CAMPAGNOLI President FIABCI FILIPPO CONTADINI CEO FBS RE, Gruppo Banca IFIS</p> <p>- Secured NPL/UTP: the real estate expertise and the AIFM, new frontiers.</p>	<p>CLAUDIO FORNALÈ Solution Architect Financial Services ORACLE</p> <p>- NPL market automation through the use of blockchain technology.</p>	<p>GIUSEPPINA MARTELLI Credit Analyst, Structured Finance ROBERTO PACIOTTI Head of ABS RMBS & Corp Securitization EMEA, Analytical Manager Standard & Poor's</p> <p>- Ratings considerations for Italian securitizations of UTPs.</p>	<p>MIRKO BRIOZZO Deputy General Manager & Chief Business Officer Credito Fondiario</p> <p>- The fintech approach to credit management: Credito Fondiario's N3A.</p>	<p>DANTE CAMPIVERDI Lawyer Greenberg Traurig Santa Maria</p> <p>- Efficiency of foreclosure proceedings: direct award and Reocos.</p>	<p>UGO MARIA CHIRICO Founder Partner CdB Law Firm</p> <p>- Civil justice and NPL: the revolution of the telematic civil trial.</p>	<p>MARIO DE BELLIS Lawyer CdB Law Firm</p> <p>- NPL ex parte creditoris: obtaining the executive title, times and problems.</p>	<p>ANTONIO LABATE Managing Director Labate Law Firm</p> <p>- Digital debt collection from paper to bots.</p>	<p>NICOLA ZANIRATO Managing Director Cap.Ital.Fin., Gruppo Banca IFIS</p> <p>- NPL and salary/pension backed loan: the match.</p>